



Costa Blanca, Spain

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COSTA BLANCA YACHT ASSOCIATION AGM 2024

COME AND JOIN US!

Agenda



Part 1

1. Welcome by the Chairman
2. Apologies for absence
3. Approval of the 2023 AGM Minutes
4. Presentation of the Accounts for 2023
5. Approval of the 2023 Accounts
6. Chairman's Annual Report for 2023
7. 2023 Boating Reports
8. 2023 Charity Report
9. 2023 Social Report

Part 2

1. Results of the Election of Members of the Management Committee.
2. Financial Projection for the Year 2024
3. 2024 Membership Fees
4. Social Programme for 2024
5. Nominated Charity for 2024
6. Merchandise Update
7. Any Other Business



Motion 1: Approval of 2023 AGM Minutes

- Minutes have been available on the CBYA website.
- In the interest of saving time, we will assume the Minutes have been read.

Approved: 2023 AGM Minutes

Treasurer's Report

2023 Accounts



Income and Expenditure

Costa Blanca Yacht Association
For the year ended 31 December 2023

| | 2023 | 2022 |
|---|--------------|---------------|
| Trading Income | | |
| Additional Dinghy Sailing Revenue (for new safety boat) | 195 | - |
| Commercial Income | - | 169 |
| Dinghy Sailing Revenue | 2,187 | 1,118 |
| Hobie Cat Revenue | 90 | - |
| Membership Subscriptions | 6,736 | 6,219 |
| Merchandise sold | 687 | 301 |
| Monthly Day Charter Trips | - | 127 |
| Sale of Hawke Catamaran | - | 100 |
| Sale of Zodiac Dinghy, Outboard and Trailer | - | 1,800 |
| Total Trading Income | 9,895 | 9,833 |
| Gross Profit | | |
| | 9,895 | 9,833 |
| Operating Expenses | | |
| Bank Fees | 799 | 812 |
| Catering | - | 24 |
| Christmas Dinner Dance | 485 | 575 |
| Digital Certificate | - | 121 |
| Dinghy Insurance | 388 | 55 |
| Dinghy Repairs and Maintenance | 1,535 | 460 |
| Equipment Purchases | 1,379 | 1,476 |
| Gifts | 189 | 343 |
| Merchandise Purchases | 622 | 346 |
| Office Expenses | 231 | 169 |
| Ratings | 249 | 432 |
| RYA Affiliation | - | 172 |
| Sailing Activity Costs | 97 | - |
| Toms Repairs & Maintenance | - | 145 |
| Training | 122 | 248 |
| Travel - National | - | 19 |
| Veteran's Race | - | 74 |
| Website Costs | 2,395 | 4,866 |
| Xero Licence | 96 | 183 |
| Total Operating Expenses | 8,586 | 10,520 |
| Net Profit | | |
| | 1,308 | (687) |



Treasurer's Report

2023 Accounts

Balance Sheet

Costa Blanca Yacht Association
As at 31 December 2023

| | 31 DEC 2023 | 31 DEC 2022 |
|--|---------------|---------------|
| Assets | | |
| Bank | | |
| Asoc Amigos Del Yate Costa Bla | 17,019 | 13,429 |
| Total Bank | 17,019 | 13,429 |
| Current Assets | | |
| Deposit - CCN Calpe security deposit | 400 | 400 |
| TOMS sailing and Platus regattas (paid in advance) | - | 165 |
| Total Current Assets | 400 | 565 |
| Total Assets | 17,419 | 13,994 |
| Liabilities | | |
| Current Liabilities | | |
| Alicante trip January 2023 (advance payments) | - | 588 |
| Charity Revenue (still to be distributed) | (95) | 1,037 |
| Greek Charter 2024 (advance payments) | 2,338 | - |
| Gulet Holiday 2023 (payments in advance) | - | 548 |
| Monthly Day Charters (payments in advance) | 436 | 338 |
| Platu 25 Training (payments in advance) | 438 | - |
| Round the Island race 2024 | 1,510 | - |
| Total Current Liabilities | 4,627 | 2,511 |
| Total Liabilities | 4,627 | 2,511 |
| Net Assets | 12,792 | 11,484 |
| Equity | | |
| Current Year Earnings | 1,308 | (687) |
| Retained Earnings | 11,484 | 12,171 |
| Total Equity | 12,792 | 11,484 |



Treasurer's Report

2023 Accounts



I have examined the Income and Expenditure account and Balance sheet of the Costa Blanca Yacht Association for the year ended 31st December 2023 as set out in the attached document, with the supporting documentation and explanations given to me by the Treasurer.

Signed,

A handwritten signature in cursive script that reads 'Bell'.

Susan Bell

Accountant

30/1/2024





Motion 2: Approval of 2023 Accounts

Proposal: Approve 2023 accounts ...

Approved

Chairman's Annual Report



Membership

- Changed from automatic to approval system

Current Membership up 29%:

| | |
|-------------------|-----------|
| • December 2022 : | 304 |
| • December 2023 : | 393 |
| | === |
| Increase | 89 |

| | | | |
|---|--|--|--|
| TEMPORARY MEMBERSHIP € 10 / For 1 Month | SINGLE MEMBERSHIP € 25 /Year | COUPLES MEMBERSHIP € 35 /Year | FAMILY MEMBERSHIP from € 35+ /Year |
| 30 Days Membership | 1 Year Full Membership | 1 Year Full Membership | 1 Year Full Membership |
| Instant access to ALL activities | Instant Access to ALL Activities | Instant Access to ALL activities | Instant Access to ALL activities |
| 1 Member Only | 1 Member Only | 2 Members | 3+ Members |
| Your chance to check us out | Full access to all activities | Full access to all activities | Full access to all activities |
| ► BUY NOW | * 10 € One-time Joining Fee ► APPLY TO JOIN | * 20 € One-time Joining Fee ► APPLY TO JOIN | 2 Adults + 2 Kids Included from +20 € One-time Joining Fee +10 € Additional Family Member ► APPLY TO JOIN |

¹Overall increase (accounting for people who have left the club)

Chairman's Annual Report

Social



2023: 21 social events with 550 members attending



Social team – Gwendoline Holliday, Julie Benneworth & Tessa Kloosterberg

Chairman's Annual Report



2023 Management committee:

| | |
|-------------------|---|
| Chairman: | John Mackney – agreed to continue |
| Vice Chairman: | Neil Robertson - stepping down |
| Treasurer: | Saira Mackney – agreed to continue |
| Secretary: | Helen Glavin – resigned Sue Eynston-Hinkins – co-opted |
| Social Secretary: | Gwendoline Holliday – agreed to continue |
| Social Secretary: | Julie Benneworth - co-opted |
| Boating Officer: | Paul Glavin – resigned Peter English - co-opted |

Chairman's Annual Report



Our 2023 volunteers included:

- **Connie Forster**, TOMs Co-ordinator
- **Tanya & Peter English**, Annual Charter Holiday organiser
- **Peter Bird**, Powerboat and safety
- **Paul Glavin**, Dinghy Co-Ordinator - resigned
- **Monique Neyzen**, Hobie Cat organiser.
- **Tessa Kloesterboer** CBYA Social Team assistant
- **Saskia Dormaar**, CBYA Merchandise Co-ordinator

We are seeking ...

- **Dinghy Organiser**
- **Catamaran Organiser**
- **Public Relations liaison**
- **Social Media organiser**

Chairman's Annual Report



Sailing

- TOM 28
- Platú 25
- Dinghies
- Catamarans
- 5 Clubs
- Day Charters

Training

- Escuela de Vela, Calpe
- Escuela de Vela, Altea
- CBYA Competent Crew
- RYA Day Skipper Theory

Boating Report



TOMS

TOMs Organiser (Cornelia Forster)

- Organised: weekly TOMs events
- Liaised with RCNC, skippers and crews
- Registers crews for regattas

TOMs Events:

- TOMs Race Events (Saturdays)
- TOMs Training days (Thursdays)

RCNC TOMs Regattas:

- Trofeo Invierno
- Trofeo Primavera
- Trofeo Verano
- Trofeo Virgen del Carmen
- Trofeo Otono

Boating Report



Platú 25

Platú Organiser : John Mackney (temporary)

- Organised: Beginners and Intermediate 5-day training courses
 - 10 graduated to beginner level
 - 15 graduated to intermediate level
 - 10 have gone on to compete in 5 clubs

Boating Report



Dinghies

- **Various members**, have managed to keep the Dinghy Section going.
- Special thanks to Paul Glavin, John Lilley, Allen Bradley and Bob Gordon for stepping in to help when needed
- Hopefully we can build a team of volunteers to take this event forward in 2024



Boating Report

Hobie Cats



Weather plagued the event in 2023.

- Only 2 sails out of planned 8
- No new skippers volunteered
- New members sailed for 1st time
- Drinks afterwards on terrace enjoyed (even when sailing cancelled)



Boating Report

5 Clubs

CBYA entrants incl.

- Matador II
- Tricky D
- Platû 25s



Boating Report



Day Charters

2023 did not start well for day charters

- Weather plagued winter events
- Graham Hustler stepped down. Nobody volunteered to take his place

Event improved after reorganisation:

- Chairman reorganised charters with Corcho Náutico using their skippers
- Peter English arranged charter and crews, but enthusiasm lacking (held once but cancelled twice)



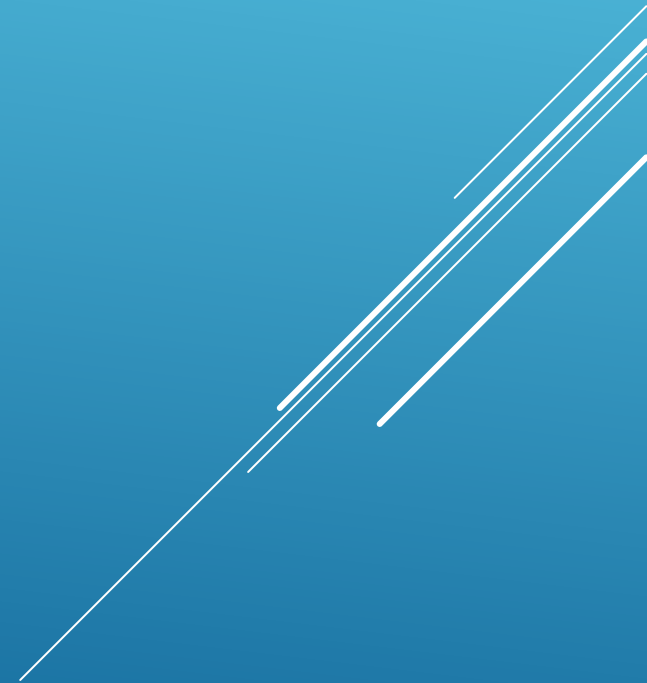
Boating Report

Powerboats



- **Peter Bird** is our **CBYA Powerboat Co-ordinator**,
- He provides the safety boat for our Dinghy Days each week.

Nobody responded to the call for a power boat raft up event in 2023 !



Boating Report

Training



TOMS

- **TOMs Race training** on Saturdays
- **TOMs Skipper & Crew training** on Thursdays

Platu

- **Beginners** 2 x 5 day courses held, 10 Graduates
- **Intermediates** 3 x 5 day courses run, 15 Graduates

CBYA Competent Crew

- 6 Days of training, 11 Participants

RYA Day Skipper Theory

- 5 Participants for online qualification

Charity Report



Make a Smile

CBYA Donated €750*

- 500€ at Christmas
- 250€ top-up



Making a Difference
in our Community

*All money raised was from social events



Social Report



21 social events attended by 550 members:

Our 2023 Social team: Julie Benneworth, Gwendoline Holliday & Tessa Kloesterboer.

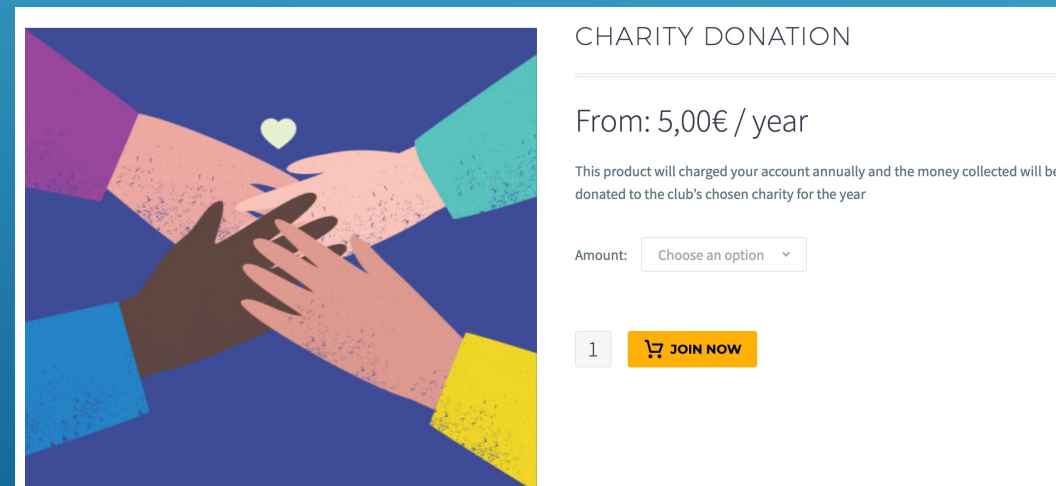
- Monthly social dinners
- “Xiringuitos” (beach bars): meet-ups in Moraira and Jávea
- Non-sailing events like
 - Financial Planning Seminar,
 - Countryside walk
 - Picnics
 - Coronation Picnic
 - Fiesta celebrations

Website Report



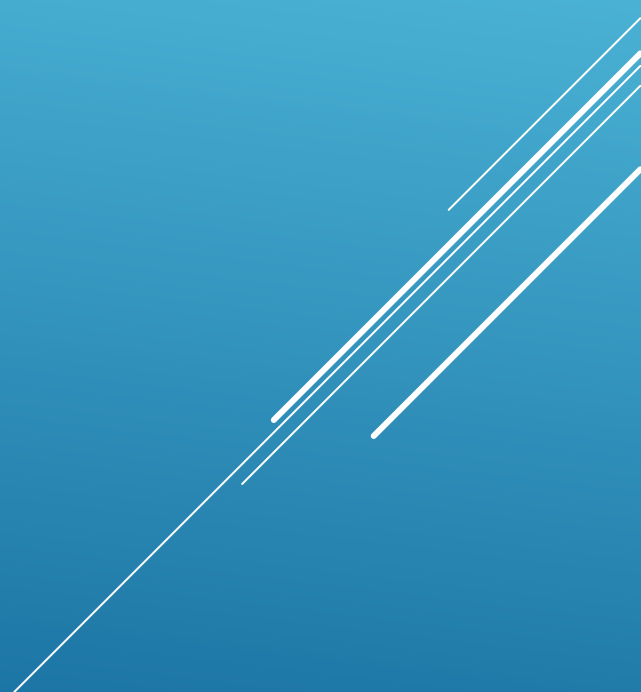
Enhancements:

- GDPR Compliant. Cookies policy implemented (legal requirement)
- Pages and posts restricted to active members only
- New post categories added:
 - For sale and wanted
 - Crew wanted
 - Sailing opportunities
- New Membership process
- New Charity Subscription product





Part 2



Motion 3: To Elect committee members



Chairman
Treasurer
Social

John Mackney – agreed to continue
Saira Mackney – agreed to continue
Gwendoline Holliday – agreed to continue

Proposed by nomination:-

Social
Secretary
Sailing
Vice Chairman

Nominated by committee
Nominated by committee
Nominated by committee
Nominated by members

Elect the Committee Member: Secretary



Votes cast online as poled by the General Assembly

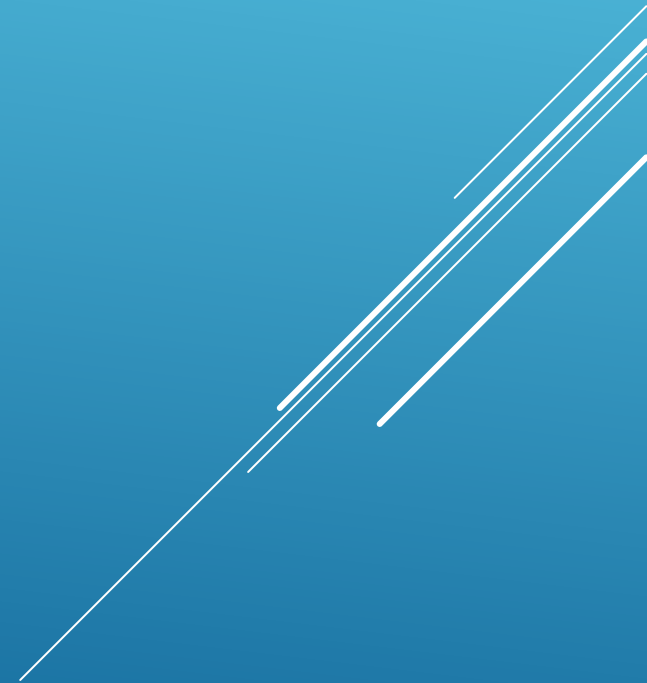
ELECTED: Saskia Dormaar as Committee Member: Secretary

Elect the Committee Member; Social



Votes cast online as poled by the general assembly

ELECTED: Julie Benneworth as Committee Member: Social



Elect the Committee Members; Sailing



Votes cast online as poled by the General Assembly

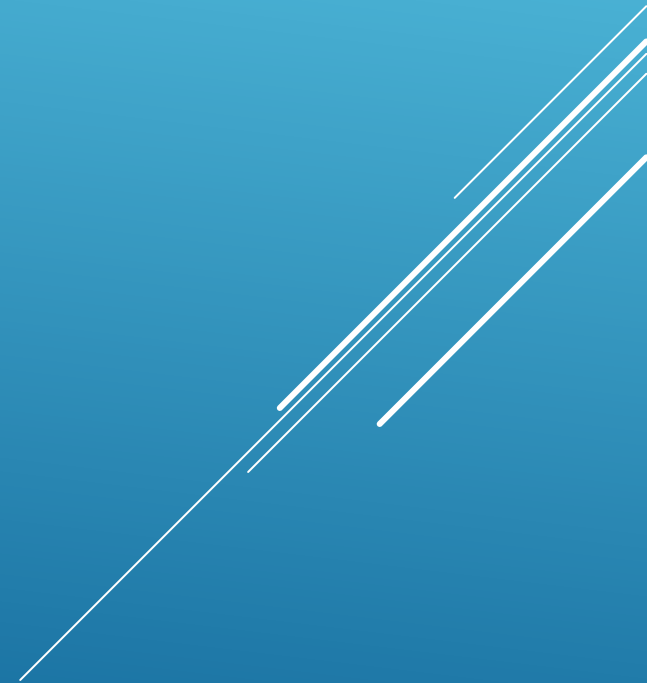
ELECTED: Cornelia Forster as Committee Member: Sailing

Elect the Committee Members; Vice Chairman



Votes cast online as poled by the General Assembly

ELECTED: Hugh Epsom as Committee Member: Vice Chairman



2024 Budget – Treasurer (Saira Mackney)



Forecasted Budget 2024

Trading Income

| | |
|-----------------------------|-----------------|
| Commercial Income | 500.00 |
| Dinghy Sailing Revenue | 1,600.00 |
| Membership Subscriptions | 5,500.00 |
| Merchandise sold | 200.00 |
| Other income | 100.00 |
| Total Trading Income | 7,900.00 |

Total Income 7,900.00

Operating Expenses

| | |
|-------------------------------------|-----------------|
| Bank Fees | 750.00 |
| CBYA Regatta | 100.00 |
| Christmas Dinner Expense Budget | 500.00 |
| Dinghy / Public Liability Insurance | 700.00 |
| Dinghy Repairs and Maintenance | 1,000.00 |
| Equipment Purchases | 100.00 |
| Gifts | 100.00 |
| Merchandise Purchases | 100.00 |
| Office Expenses | 180.00 |
| Ratings | 300.00 |
| Sailing Event Costs | 100.00 |
| Social Event Costs | 100.00 |
| Toms Repairs & Maintenance | 250.00 |
| Training | 200.00 |
| Trophies | 100.00 |
| Veteran's Race | 100.00 |
| Website Costs | 2,500.00 |
| Xero Licence | 96.00 |
| Total Operating Expenses | 7,276.00 |

Net Surplus 624.00



2024 Membership Fees



Joining Fee: €10 per adult (18 years and older)

Full Membership:

- Single Membership **€25**
- Couple Membership **€35**
- Family Membership **€35 + €10** each additional family member

Other Membership:

- Temporary Membership **€10** per month
- Honorary & Committee Membership (for year in office): **No fee.**
- Past commodores of the CBYA: **No fee.**

Motion 4: To agree Fees for 2024

Votes cast online as poled by the General Assembly



Approved: Fees for 2024 remain at 2023 levels

Sailing events 2024



Sailing¹

- Platú 5-clubs
- TOMs racing
- TOMs Trofeos
- Day Charters Denia
- Dinghies
- Hobie Cats
- Blevins Franks Challenge Trophy

Holidays

- Greek Ionian Cruise
- Suggestions for 2025?

Regattas:

- Trofeo Invierno,
- Trofeo Primavera,
- Trofeo Verano,
- Trofeo Otoño
- Trofeo de Navidad
- Trofeo Virgen del Carmen
- 5 Clubs
- Peñon Ifach
- 2 x 200 Milas

Theory

- RYA Day Skipper Theory
- Monthly: Question of Seamanship

¹volunteer organisers needed

Sailing events 2024



TOMs:

- ❖ Introduction to the TOMs
 - ❖ Thursdays Crew and Skippers Training
 - ❖ Saturdays Race Practice and CBYA racing
 - ❖ SomVela and RCNC Trofeos
-
- ❖ Organiser rota (volunteers wanted)
 - ❖ Skipper's rota

**We have an issue about damage – we are not insured
TOMs sailors will (next year) be required to pay a collision damage deposit**

Sailing events 2024



Dinghy sailing:

- ❖ Introduction to sailing (in conjunction with Altea Sea School)
 - ❖ Beginners Dinghy Sailing
 - ❖ Safety Boat Handling
 - ❖ Different days e.g. Sunday sailing for families
 - ❖ Season tickets at reduced prices (Monthly: Spring, Autumn, Winter Pass)
-
- ❖ Organiser rota
 - ❖ Beach superintendent (volunteers)

Sailing events 2024



Training:

- ❖ More Platú 25s training
- ❖ TOMs Sail Training & Skipper Training
- ❖ Dinghy Instruction
- ❖ CBYA Competent Crew
- ❖ RYA Day Skipper Theory & Workshops
- ❖ RYA Day Skipper Practical Course

Social Programme for 2024



Some social events planned for 2024:

- ❖ Social dinner at 'A Bordo'
- ❖ Social dinner at 'La Bodeguilla'
- ❖ Pig'n' Jig Scottish Dancing
- ❖ Social dinner at 'Restaurant Maxim'
- ❖ Charity walk Font Salada
- ❖ Picnic on Montanyar Beach
- ❖ Social dinner at 'Anissa'
- ❖ Chiringuitos Summer get together
- ❖ Weekly 'Après Sail' get together
- ❖ Quiz night
- ❖ Presentations by members or friends with interesting experiences
- ❖ Seamanship Seminars (navigation workshops, knot tying, etc.)
- ❖ Christmas Dinner Dance

Motion 5 – Approve Charity to support in 2024



Votes cast online as poled by the general assembly

Nominated Charity is:



a non-profit organisation that aims to feed children in need on the Costa Blanca. Make A Smile is determined to improve the lives of local underprivileged and vulnerable adults and children.

- Currently all donations coming from social events.
- There is a new annual reoccurring subscription of varied amounts 5-50€

MERCHANDISE UPDATES 2023/2024

Orders placed: 34

October batch delivered in November

February batch to be delivered in March

Most popular colors: royal blue & white

Most popular item: soft shell jacket

New items to add: long sleeve polos

In stock: caps and some polos

Badges, ties, trolley tokens:



Merchandise Updates (Saskia Dormaar)

Softshell Vest (or jacket)
- Men



Zipper contrast only available
with some of the colors

Softshell - Women



Unisex – sweatshirt with
zipper & hoody



Sizes

ALL XS XL XXL

Colours

White
WH

Colours
NY ST BT EU

Melange
GM DGM

Limited Color Range

Windbreaker - Men



- No choice of colors
- Women's or Unisex version not available
- Alternative vendor to JHK TBC

<https://www.jhktshirt.com/en/catalogo/prenda/wembly/main/man>



Thank you for supporting your Association

Several white diagonal lines of varying lengths and thicknesses are positioned in the bottom right corner of the slide, creating a modern, dynamic graphic element.