

5. Presentation of the Chairman's Annual Report for 2017

The full Chairman's Annual Report for 2017 is in the Members' Area>Notice Board on the website https://cbya.org/wp-content/uploads/2018/03/Chairmans-Report-AGM-2018-Final_web.pdf

Bob related some of the history of the club (on the website under "Our History" <https://cbya.org/cbya/>) and the various stages of its development.

Membership has now risen to just over 300 members. In 2017 we had 96 sailing opportunities attended by 903 members, which included Dinghies, Hobie Cats, TOMs, 5 Clubs, Charter Cruises and Raft-ups. This is all made possible by the hard work and efforts of the Committee and other volunteers.

All of this is on the CBYA website www.cbya.org which has moved from strength to strength, thanks to the hard work of Graham Hustler and latterly Hugh Epsom.

The current Treasurer, Sue Bell, has provided a major step forward for the club with the implementation of an accounting system for management of memberships, budgeting and accounting, helping improve the Association's financial status and provide effective financial reporting. Due to the current healthy financial status of the Association the Committee have been able to maintain the membership fees for the coming year at the current level.

Membership applications and updates can be done online and secure payments made by direct bank payment or by credit/debit card, free via Paypal.

The CBYA also has two Facebook pages, an open Community page (<https://www.facebook.com/CostaBlancaYachtAssoc/>) to promote the club's activities widely and a Closed Group page (<https://www.facebook.com/groups/268317926843920>) for members.

In 2017 there were 34 social events organized, with get togethers almost weekly in Calpe, Moraira/Teulada or Jávea and a total of 572 members participating during the year.

Four charities benefitted from the €800 raised during the year; Make-a-Smile, APASA, ISVH Bomberos and Guardian Angels, and Bob thanked everyone for their generosity.

Bob confirmed he was stepping down after 4 years as Chairman and listed the many achievements during that time. He thanked by name the current and previous Committee members whose support enabled those achievements to happen.

Finally Bob thanked Real Club Náutico de Calpe who provided the meeting room and dinner and with whom the CBYA enjoys a strong relationship.

6. Presentation of the Accounts for 2017

The Accounts Report is on the website https://cbya.org/wp-content/uploads/2015/11/CBYA_2017_Financial_Report.pdf

Overall income for 2017 was €9,189 with subscription income €5,720 and charity revenue of €2,045.

Total expenses, including charity payments, were €6,719, resulting in a net profit for the year of €2,471, a considerable improvement on last year.

The net financial position for 2017 is very healthy with €3,477 in the bank, fixed assets of €1,650, the overall net asset figure being €5,384.

7. Approval of the Accounts

The approval of the Accounts for 2017 was proposed by Jim Cooper, seconded by Rachel Garnham, and was approved by the members. It was confirmed that the accounts have been formally audited.

As last year, there was a vote taken on the Committee's proposal to allow the Committee to increase membership fees for the following year at the next AGM. This was carried by a vote of 33 in favour and none against.

8. 2017 Boating Report

Karlheinz presented a brief overview of the sailing activities of the year and the statistics below highlighting the success of the club's intention to increase all types of sailing opportunities for members.

2017	Events	Boats	Participants
TOMs	96	209	903
Dinghy	17	73	177
Cruising	12	14	96
5-clubs	9	18	137
Sail trips	1	1	5
Races	6	9	52
Motor	4	27	61
Presentations	10	0	213
Total	156	351	1644

Invariably there has been some impact of variable weather conditions, but Karlheinz emphasized the good value offers available for cruising charters which have been available every month out of season from Dénia with CBYA skipper and crew. With Richard Jones' return from the Caribbean soon, the club will be able to provide summer cruiser sailing at a reasonable cost. The club is also working towards improving opportunities and contributions in the motor section to represent the varied interests of club members and boat owners.

He reported that the Formentera Flotilla trip due to be in May, currently only has 4 names and the intention is to postpone it until June and gain the advantage of including CBYA boat owners for a true club atmosphere whilst managing the challenges of cost and mooring limitations that occur in high season.

With the addition of Hobie Cat events at Las Bassetes and Dinghy days every 2 weeks in El Portet in Moraira, there is no shortage of boating opportunities throughout the year.

TOMs

TOMs sailing is a regular feature throughout the year with Jenny Rawle organizing TOMs events and Rachel presented the TOMs Liga race results for 2017 which highlighted the level of success the CBYA crews achieved, winning 6 out of the 12

trophies as follows:

Autumn Liga: 1st (Rachel) and 3rd (Hugh)

Summer Liga: 1st (Jenny/John Allison)

Spring Liga: 1st (Rachel) and 3rd (Jim)

Winter Liga: 1st (Rachel/Jenny)

Rachel thanked the regular participants that have helped to make this possible Jenny, Keith Leary, Edo Volker, Chris De Boer, Richard Evett (all present) as well as Hans Sleutjes and Dave Reid. She also thanked the RCNC who are very accepting of the club's use of the TOMs and it is a privilege to be allowed to take part in their club races.

It was asked how much the club has contributed to RCNC and it was estimated that since the very beginning, the total contribution is probably in excess of €35,000. Initially the charge to the club was €180 + IVA per boat. A discount of 50% reduced the overall charge to ~€110. After 3 years it was suggested that more people would take advantage of the sailing if it was cheaper, particularly if there wasn't a full complement of crew, and RCNC reduced the charge to €15 per person. Considering that the TOMs are expensive boats to maintain and they are shared by many other (some not so careful!) users, it is very good value for money.

Dinghy Sailing

Bob gave a brief history of the evolution of the Dinghy section of the club which started with the dinghy "Louise", a donation to the Harvest Store charity being sold to raise funds, which Bob bought and donated to the club. This was followed by a donation to the club of "Wally", a 420 from Wally Rees who was returning to the UK. A third addition of a "Flying Fish" was made after a for sale notice was followed up by Chris de Boer and Richard Evett and a deal was done reducing the requested €250 to €200 plus free membership to the club! A very informal "vote" was carried out to name the boat "Yelly".

A donated rubber dinghy with outboard fulfills the role of safety boat and regular Dinghy days have been made possible with the support of Richard Evett, and also from Dave Peachey who made the large wooden storage box. It has become a family event where family members come down to El Portet beach and enjoy a day out.

After more than 2 and a half years without problems the club suffered 2 lots of thefts at the end of last year, the storage box being broken into and the outboard motor stolen, along with damage to the aft locker lid of one of the dinghies and theft of life jackets, and trailer wheels. The second theft, weeks later, resulted in the loss of the rubber dinghy. There has been huge support to recover from this, the estimated €600 loss being mitigated by donations, offers of help and discounted replacements. A member has donated an outboard which is being worked on by Richard Evett, we have acquired a new rubber Avon dinghy and outboard at a very reduced price and Rod Simpson has made a hatch for the boat. Chris and Sue Bell are holding a fund-raising day this Sunday, 11 March, including a walk along the Benissa costa followed by paella provided by Sue and Chris at their apartment complex. All contributions offered will go towards the "dinghy disaster" fund.

Hobie Cat Days

The popular Hobie Cat days at Les Bassetes will be Wednesday 27 June and Wednesday 29 August this year, and will provide 2 hours of fun at a very reasonable

price based on sharing the cost of the booking, with experienced sailors on hand.

Cruising Charters

Karlheinz spoke again in more detail about the agreement he has for cruising charters from Marina de Dénia, on the last Monday or Tuesday of the month. The yachts are typically a Jenneau 37/39 and are always well maintained and in good condition. The CBYA provide the skipper and crew, and the cost is €50 per person for the day, leaving the marina at 10:00 and returning at 17:00.

It also offers an excellent opportunity for training. Although there was little response to an offer of sail training, there was a full complement for motor training which was enjoyed by all.

Karlheinz had already mentioned the postponement of the Formentera Flotilla cruise from May 2018 to June to encourage more attendance. A cruise to Croatia in September 2018, organized by Peter English and Tanya Bultje and chartering 2 Bavaria 46 yachts is fully booked.

Jenny mentioned the potential opportunity of cruising in the British Virgin Islands in 2019 which she is evaluating and is willing to organise given her many years of experience sailing in the area. Some facilities have been impacted by the storms last year, and it is expensive to hire catamarans, with prices ranging from €12 - €14,000 to sleep 10, plus flights in addition. Travel options would be via Puerto Rico or Antigua or potentially through the American Virgin Islands with the trade off of having to go through US customs. Jenny will provide more information as she investigates further.

9. 2017 Social Report

Chris Bell is standing down from the role after 2 years and thanked everyone for their support, particularly the 3 members of the social events team, Julie Benneworth, Sabine Olbrich (both present) and Tammy de Boer who was unable to attend. They have provided exceptional support allowing the load to be spread, introducing new ideas and with Sabine providing valuable language support.

There were 34 social events during 2017, attended by 572 people. Highlights of the year included a fantastic day out for the Volvo Ocean Race, thanks to Tim Fawle and the VIP passes were much appreciated! A very successful padel tennis event was held at Paris 24 in Jávea and an interesting visit to the Valor chocolate factory with lunch in Villajoyosa. He thanked other volunteers for their assistance including Brenda Bates and also Karlheinz Witte who organized a very entertaining flamenco evening at Condado in Dénia.

PART 2

10. Election of Officers and Other Members of the Management Committee

Three officers of the Association were stepping down with the Committee having proposed replacements to present to the members as below. In addition, James Morris resigned his position of Member (Membership Secretary) during the year due to ill health.

Association Statutes dictate that Committee members stand for re-election after holding the position for 3 years and Ann put her name forward for re-election as Secretary, proposed and seconded by members of the Committee.

Treasurer Sue Bell; Member (Boating Officer) Karlheinz Witte and Member (TOMs Co-ordinator) Jenny Rawle all agreed to continue.

Honorary Members and special advisors Rachel Garnham (Membership & Training) and Richard Jones (Cruising) also maintain their positions, with Rachel taking over the membership duties previously carried out by James Morris.

As nominees for Vice-Chairman and Social Secretary respectively, and new to many of the Association members, introductory information was presented for Neil Robertson and Peter English.

In Neil's absence abroad, Ann gave a brief resume of his background. He is a retired Royal Navy Captain who served for 37 years, specialising in Submarines. He and his partner Vicki Wyatt, split their time between their homes in Cowes, Isle of Wight and El Portet in Moraira. While often travelling throughout the year, Neil and Vicki still regularly attend club events when in the area. Both own motor boats, currently kept in Cowes; Neil a Daring 33 ft racing day boat and Vicki a Nordwest 420. Neil states that he very much welcomes the opportunity to offer his services to the club and contribute his knowledge and experience for the benefit of members.

Peter is familiar with Jávea having been coming to the area since 1964. He sailed dinghies as a youngster and won 3 south coast coastal rowing championships in the UK. His work covered teaching English to foreigners, Ski tour promotion and for 7 years, a representative for Javea Holidays. Having moved here full time more recently, his keen interest in music has led him to co-run the Xabia Acoustic Session folk music club and he is a member of the Jávea Players.

He introduced himself and expressed his enthusiasm to do his best to build on what has been achieved and grow it further. Areas of particular interest for expansion would be better representing the interests of motorboat owners. In liaison with new Powerboat Co-ordinator Kiran Kapur, and with the prior permission of the individuals concerned, the intention would be to create a network of boat owners, organizing dedicated powerboat activities. Also with the assistance of Raft-Up Co-ordinator, Tim Fawle to provide more opportunities for raft-ups, integrating yachts and motorboats.

Mentioning volunteering members with particular contribution to the club, Hugh introduced the CBYA Public Relations Co-ordinator, Tanya Bultje. She is Peter English's fiancée and involved in the organisation of the Croatia Cruise in September. For the past year, in her Public Relations role she has ensured press updates and club reports are included in the Costa Blanca News, Javea Grapevine, The Post and the Weekender. She is also responsible for FaceBook news and updates. She emphasized her keenness to report on members' own news of interest – personal accounts and sailing stories which she can help write up for release.

COMMITTEE MEMBER VOTING

In the absence of any other nominations for the vacant positions, a vote was put to the members and the following proposals for members were made and carried unanimously.

POSITION	MEMBER	PROPOSED BY	SECONDED BY
Chairman	Hugh Epsom	Bob Gordon	Ann Masson
Vice Chairman	Neil Robertson	Hugh Epsom	Ann Masson
Secretary	Ann Masson	Hugh Epsom	Sue Bell
Member (Social Secretary)	Peter English	Chris Bell	Sue Bell

11. Projection for the Year 2018 (Art.17f) and Fees for 2019

The financial projection for 2018 income, assuming no increase in membership or commercial income and a conservative estimate of dinghy revenue was €6,120.

Total projected expenses were €3,948. Insurance is the biggest cost, to cover dinghies (€155) and the club's public liability insurance for all club events both sailing and social (€945). Website costs are lower than last year at €585 to maintain system and security updates. Xero licensing costs of €280 cover the accounting system (on which we get a discount). Other sailing costs (Regattas, races, ratings, RYA affiliation, and trophies) amount to just over €1,000, resulting in a projected profit for the year of €2,172.

Bob confirmed that although members voted last year to give the Committee the ability to increase the fees for the coming year, the healthy financial status of the club meant that there would be no change to the subscription fees.

It was proposed to introduce a joining fee of €10 per person. New members can join at any point during the year and they receive a renewal reminder on the anniversary of their joining date. It incurs the Treasurer's time and effort in chasing renewals and a joining fee will help discourage members from delaying their renewal and then starting it up again at a later point when it suits them, at no extra cost. New members joining for the first time from 1st January 2019, would have to pay €10 per person to join. From that date, if any membership renewals are not paid within 3 months of the renewal date, membership will lapse and the joining fee will be charged if the member joins again at a later date. Rachel explained that the club had a joining fee some years ago, to stop the "churning effect", but it was dropped during a period of financial constraint where it was thought to deter joiners. Having responsibility for the membership database, Rachel outlined the increased effort that was caused by having to remove and re-add members, as well as the impact on the stable cash-flow of the club. The joining fee would only be relevant for permanent members, not temporary.

The implementation of the joining fee was proposed by Rachel, seconded by Helma Hermans and was unanimously approved by the members voting.

12. Social Programme for 2018

New Social Secretary Peter English outlined the proposed social programme based on the framework put together by Chris Bell. This includes regular social events on the 1st, 2nd and 3rd Monday of the month; at Calpe, Moraira and Jávea respectively.

Planned additional events are:

- ❖ 24 March – Park Natural La Marjal Walk and lunch
- ❖ 14 April – Padel Tennis and Burger Building
- ❖ 15 May – Trip to Science Museum, Valencia
- ❖ 27 June – Hobie Cat Day – Les Bassetes
- ❖ 29 August – Hobie Cat Day – Les Bassetes
- ❖ 2 & 3 October – Visit to Tabarca Island
- ❖ 27 – 29 November – Coach trip to Granada & Seville
- ❖ 10 December – Christmas Dinner Dance

The walk on 24 March is 7km on flat ground in the Marjal Natural Park near the Font

Salada natural spring and will be followed by a lunch in Pego. The Padel tennis and burger building is a follow on from the very successful first event organised by Tammy de Boer last year. The Science Museum in Valencia is a trip well worth doing and the Hobie Cat days are always enjoyed by attendees – weather permitting!

Tabarca Island is offshore of Benidorm and offers an interesting day out, with a proposed one night stop-over. The beautiful cities of Granada and Seville would be covered by a longer trip with a 2 night stop-over to allow time to appreciate what the cities offer.

Calpe social events are being introduced, with the assistance of members Al Mason and John Williams who are Calpe based and well known to Peter through musical connections.

It was suggested by member Graham Hustler, that the club have a social event on the 4th Monday of the month as previously. Without it, there is a gap in social events available, particularly if there are 5 Mondays in a month, despite the occasional presentations in the Javea Players studio on those dates. It was suggested that perhaps a "member's choice" could be re-introduced and this was taken on board as a positive suggestion to implement.

Javea Presentations

Karlheinz highlighted the second episode of "SunnySpray Cruising the Atlantic" on Monday 26 March 2018; a follow-on from the very informative and entertaining presentation that Helma Hermans did at the end of January. Two additional dates are earmarked for presentations in Javea, Monday 24 September and Monday 26 November. Hopefully Richard Jones' trip on the Irish Sea and his current explorations around the Caribbean Islands will feature, and Peter & Tanya were asked to take plenty of photographs during the Croatia cruising trip arranged for September.

13. Strategic Plan

Hugh highlighted the progress of the CBYA Strategic Plan, introduced to monitor and tackle issues the club wants to address: increasing the proportion of active sailing members and attracting younger members to ensure the club's continued growth.

Target

The club aims to increase the percentage of active sailing members (ie skippering or crewing a yacht/boat more than 3 times a year) to 50% by 2020. This has increased to 40% in 2018 from the 2017 figure of 32%, so we are heading towards that target.

We were not successful with attracting younger members, and are also hopeful that the revised date for the Formentera Flotilla trip will allow it to go ahead.

How did we do in 2017 against our plan?

- DONE - Appoint a Public Relations Co-ordinator (Tanya Bultje).
- DONE - New TOM events. (Long distance cruise/raft-up, white sail days)
- DONE - Training days on cruiser charters.
- DONE - CBYA social presentations in Jávea.
- NOT SUCCESSFUL - Promote temporary membership for members' older children to learn to sail on dinghies/TOMs during summer vacation.
- NOT SUCCESSFUL - Additional summer cruiser charters for members and their families.
- UNDERWAY - Improved raft-up attendance.

- DONE - Regular Dinghy Days.
- NOT SUCCESSFUL - Plan a CBYA flotilla trip to Formentera – September 2017.
- UNDERWAY - Increased involvement of CBYA member-owned motor boats.

Plan for 2018

- New CBYA TOMs Ladder event.
- Additional training days on cruiser charters.
- Promotion of dinghy/TOMs sail training to members' older children during vacation.
- Additional CBYA family charters during the summer vacation.
- Improve Raft-up attendance; introducing themed events, competitions, paella deliveries etc. (Tim Fawle).
- Revised date for CBYA flotilla trip to Formentera – June 2018.
- CBYA motorboat owner events – new Powerboat Co-ordinator Kiran Kapur.
- CBYA charter cruise in the BVIs for 2019 (Jenny Rawle).

14. TOMS 2018 Highlights

Jenny introduced some of the future highlights for TOMs in 2018:

- CBYA TOMs race ladder (Jan/Apr and Sept/Nov) is already underway with 14 races spread through the 2 racing periods. By mixing crews, not using spinnakers and encouraging crew to go on the helm, more members are getting involved in racing and it is proving very popular.
- There was a very successful long distance TOMs cruise and raft-up last year, helped by excellent weather. Two are planned for this year, Thursday 14 June and Thursday 16 August.
- CBYA Regatta – Thursday 12 July. A regular event, with themed tasks to be carried out before racing and active encouragement for beginners to join in.
- Veteran's Regatta – Sunday 26 August. Last year an average age of 64.3 years was achieved!
- CBYA Challenge – Sunday 14 October. A popular annual event with both RCNC and CBYA crew and followed by a meal afterwards.

Jenny finished by announcing that she will be going away cruising this summer and would be very grateful to get support to take over the TOMs Organiser tasks in her absence.

15. CBYA Website statistics

Hugh briefly presented the website statistics for 2017.

- Visits:(up 12.8%) 10,859
- Pages viewed: (up 10.6%) 26,873
- Returning Users: (up 12.10%) 54%

The majority of access is from Spain (62.80%), then UK (14.72%) and USA (7.36%). Netherlands, Germany, Canada, France, Peoples Republic of China, Belgium and Australia followed, varying between 1.53% and 0.61%.

16. Membership Updates and Surveys

Rachel has done a phenomenal job in creating a single, accurate and up-to-date membership database of information which ties in with the accounting system.

It is important that this is kept up to date and that the club can carry out an audit of membership details, which can be done on the website using the secure form at <https://cbya.org/membership/> and select Membership Application Form, and "Member update" from the drop-down.

17. Nominated Charities for 2018

Four charities were nominated last year to receive the support of the club in 2017/2018. This year, three members proposed that we continue with the same 4 charities and another reconfirmed support of Make-a-Smile.

It was confirmed that the total raised of €800 was split in four, diluting the benefit per charity, although the range of charities covered allowed us to represent the preferences of all our members.

Ann briefly reviewed the charities; more details can be found on each link:

- **Guardian Angels (previously Ann Sale)**

Guardian Angels is a small local charity that supports single parents and their children; providing educational, training & employment help, mentoring and arranging events for the children. See www.facebook.com/GuardianAngelsSpain/

- **Make a Smile (Chris & Sue Bell)**

The charity helps and supports children and disadvantaged youngsters in the local community, providing safety when necessary and food and other essentials primarily to the Emaús homes in the area. They proactively fund raise and have several local projects. See <http://makeasmile.es>

ISVH Bomberos - Jávea (previously Paul Nicholls & Rachel Garnham)

The volunteer fire service is Jávea's only fire brigade and more often than not, first on the scene of any fire or incident, providing phenomenal local rescue, safety and support, as has been evidenced by several recent severe fires in the local area. See <https://www.facebook.com/ISVHJavea/>

- **APASA (previously Cynthia Moné)**

The Asociación Protectora de los Animales de San Antonio is the local registered non-profit dog shelter for the Jávea area. They rely on donations and fund-raising events to support their goal of re-homing the ever increasing number of abandoned and ill treated animals in the area. See www.apasa.eu

Ann's proposal for backing the member nominations to continue support for all four charities, was passed unanimously by members present.

18. Presentation of Prizes

Prior to the presentation of the prizes, Hugh outlined a change in the cruiser racing category. Previously, there were two categories, ORC-B and ORC-C. However with there regularly only being one boat in each category, it was felt more appropriate to have a single cruiser category for which to award the prize.

The following awards were presented for 2017:

Racing Trophy-Cruisers Jumbuck (John Allison & crew)

(accepted in his absence by Edo Volker)

Racing Trophy-TOMs CBYA-1 Crew –Rachel Garnham & crew

Crewing Award Irina Greensitt

(accepted in her absence by Richard Evett)

Cruising Award Helma Hermans

TOMs Award Chris de Boer & Richard Evett

Powerboat Award Esmola (Tim Fawle)

(accepted in his absence by Hugh Epsom)

Dinghy Award Dave Peachey

19. Any Other Business

A query was raised by member Brenda Bates in relation to possible restrictions on areas allowed for moorings locally, potentially affecting Sardine Bay where club Raft-ups often take place. Hugh confirmed that this is something the club is aware of and we are being kept updated on any issues.

Gerry Bagshaw asked if a list of owners of yachts and motorboats could be circulated to members. This would be considered, but would have to be approved by the members involved in advance to ensure appropriate permission was sought.

Hugh reminded members that Chris de Boer is now in charge of merchandise and there is currently a 15% discount on existing stock before any additional items will be ordered. There is now a new supplier and ordering process, where orders for branded items are submitted individually and aggregated rather than placed as a bulk order by the club in anticipation of estimated demand. A wider range of options will be available once this is in place.

A final reminder was made to use the website as a main focal point of information and updates, to look at the commercial pages and the two Facebook groups – the public one (<https://www.facebook.com/CostaBlancaYachtAssoc/>) and the private one for members only (<https://www.facebook.com/groups/268317926843920>)

No other business had been submitted to the Secretary prior to the meeting.

The Chairman thanked everyone for attending and closed the meeting at 20:15 hours.

Appendix I - Apologies

John & Sue Allison
Galloway & Anita Bell
Bruce & Debbie Cowen
David Crabb
Tammy de Boer
Martin & Veronica Dunkley
Tim & Sandy Fawle
Irina Greensitt
Richard Jones
Richard Jones (2) & Shirley Lawrence
Alan Mason & Shirley Swan
Chris & Sandie Michel
Gary & Jacki Mudge
Paul & Helen Nicholls
Neil Robertson & Vicky Wyatt
Hans & Jaqueline Sleutjes
John & Shirley Sloggie
Paul & Carolynn Smithard
Marian Timmermans
Steve & Amanda Topson